



Strategic Overview

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New Business Opportunities



Potential Opportunities to Explore

Fiber

Dark Fiber Lease

Municipal Broadband

District Energy Systems

Chilled Water

Solar – residential, commercial, community, schools & campuses

Distributed Generation – backup, emergency, demand response, battery

Electrification

Commercial Lighting

Electric Vehicles

On Bill Financing

Solar

HVAC

Insulation

Energy Efficiency Upgrades

Environmental Credits

Wetlands

Nitrogen

We're considering several potential opportunities – and plan to focus on a few near-term

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